Iowa State University  
c/o Al Brooks  
3616 Administration Services Bldg.  
Room 1347  
Ames, IA 50011-3616  

RE: CD# 5760478  

Dear Al,  

This letter will outline the changes to your evergreen agreement, originally effective on October 1, 2005. These changes will be effective on October 15th, 2006. Thank you for your quick review and response to the renewal proposal.  

Iowa State University’s volume commitment will remain $110,000 as discussed. The rates will adjust as follows:  

**CORPORATE DAILY RATES (U.S.)**  

<table>
<thead>
<tr>
<th>Car Type</th>
<th>Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>CCAR (compact)</td>
<td>$44.00</td>
</tr>
<tr>
<td>ICAR (midsize)</td>
<td>$46.00</td>
</tr>
<tr>
<td>SCAR (full size 2 door)</td>
<td>$48.00</td>
</tr>
<tr>
<td>FCAR (full size 4-door)</td>
<td>$48.00</td>
</tr>
</tbody>
</table>

**One-Way Rental Rates** will remain the same with the base rate plus $0.40 per mile on CCAR through FCAR.  

**A One-Day Surcharge** of $5.00 will be added for Mon, Tues or Wed rentals.  

**Surcharge Modifications:**  

<table>
<thead>
<tr>
<th>Dollar Amount</th>
<th>Cities Included</th>
</tr>
</thead>
<tbody>
<tr>
<td>$5.00</td>
<td>Charlotte; Cincinnati; Cleveland; State of Illinois (unless otherwise indicated); Kansas City; Los Angeles area (excluding LAX); Milwaukee; Minneapolis/St. Paul; New Orleans; Phoenix; Sacramento; San Francisco area; San Jose; Seattle; St. Louis; State of New York (unless otherwise indicated)</td>
</tr>
<tr>
<td>$8.00</td>
<td>Atlanta; Denver/Colorado Springs area; Hartford; Los Angeles airport (LAX); Pittsburgh; Providence; Commonwealth of Puerto Rico; State of Alaska; State of Texas</td>
</tr>
<tr>
<td>$12.00</td>
<td>Baltimore; Boston; Chicago; Detroit; Philadelphia; Washington, DC;</td>
</tr>
<tr>
<td>$21.00</td>
<td>Newark; NY, NJ, CT Metro;</td>
</tr>
<tr>
<td>$26.00</td>
<td>New York City JFK and La Guardia Airports; Manhattan</td>
</tr>
</tbody>
</table>

**Liability and LDW** are included for all business rentals. Agreement language is amended to the following:  

**LiABILITY:** For all business rentals at U.S. locations, National will provide automobile liability insurance or a qualified self-insurance arrangement protecting the renter on a primary basis with respect to other insurance, for bodily injury or death to another and for property damage other than to the rental vehicle, regardless of rate selected, provided the renter and any authorized driver have
complied with the terms of the applicable standard Rental Agreement. In these instances, the limits of automobile liability shall be $25,000 each person bodily injury, $50,000 each accident bodily injury and $25,000 for property damage, or the minimum limits required by the automobile financial responsibility or compulsory insurance laws of the state in which the vehicle is rented, whichever is greater.

For all non-business rentals on all rates and discounts, the limits of liability described in the paragraph above do not apply. In these instances, the limits of automobile liability or a qualified self-insurance arrangement provided to the renter is at the minimum limits required by the automobile financial responsibility or compulsory insurance laws of the state in which the vehicle is rented.

LDW: For all business rentals at U.S. locations, National will include limited Loss Damage Waiver in excess of $3,000 per rental vehicle. National waives its right to collect for loss and damage to the rental vehicle for any amount in excess of $3,000, regardless of rate selected, provided the renter and any authorized driver have complied with the terms of the applicable standard Rental Agreement. The renter may elect to eliminate all responsibility for loss and damage costs by complying with the applicable standard Rental Agreement terms and conditions and accepting and paying for National's Loss Damage Waiver option at the time of rental.

For all non-business rentals on all rates and discounts, this waiver provision does not apply. In such instances the renter is responsible for any and all loss and damage to the rental vehicle, regardless of fault, unless the renter elects to accept and pay for National's Loss Damage Waiver option at the time of rental and otherwise complies with the terms of the applicable standard Rental Agreement.

All other contract provisions will remain the same.

Thank you for your business and support of National Car Rental.

Kindest Regards,

Anne Feeney
Sales Executive
Iowa State University  
Corporate ID # 5760478  
Partnership Proposal Summary  
Contract is a 12 month agreement.

<table>
<thead>
<tr>
<th>Daily Rates</th>
<th>US Rates</th>
<th>Newark, NY, NJ, CT Metro.</th>
<th>NY Airports + Manhattan</th>
</tr>
</thead>
<tbody>
<tr>
<td>Compact</td>
<td>$44.00</td>
<td>$65.00</td>
<td>$70.00</td>
</tr>
<tr>
<td>Mid Size</td>
<td>$46.00</td>
<td>$67.00</td>
<td>$72.00</td>
</tr>
<tr>
<td>Full Size</td>
<td>$48.00</td>
<td>$69.00</td>
<td>$74.00</td>
</tr>
</tbody>
</table>

All one-way Rentals will be billed at $0.40 per mile.

One-Day rentals will be charged $5.00 on Mon/Tues/Wednesday.

The following cities will charge an additional daily fee (differential) due to higher operating costs:

<table>
<thead>
<tr>
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<tr>
<td>$5.00</td>
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<td>$12.00</td>
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</tbody>
</table>

**Weekly/Monthly Rates**

Weekly rates are calculated at 6X times the daily rate.  
Monthly rates are calculated at a rate of four times the weekly rate.

**Liability Coverage and Loss Damage Waiver — Business Rentals**

Liability coverage will be 25/50/25 per accident.  
Loss Damage Waiver is included with a $3000 deductible.

Liability coverage and LDW are valid when renting on business.  
CD number must be used on all reservations.

**Young Renter Provisions**

Renters 21 or older may rent under the terms of this agreement.
From: Feeney, Anne [feeneya@vanguardcar.com]
Sent: Tuesday, September 12, 2006 4:10 PM
To: acbrook@lastate.edu
Cc: Dorothy Schumer
Subject: National proposal

Attachments: IOWA State Univ 5760478 Program Summary 8-22-06.doc; IOWA State Univ 5760478 Agreement Renewal letter 8-22-06.doc

Al, once again it was a pleasure meeting you and I look forward to working with you. As mentioned in our meeting National is facing a 27% increase from GM due to the financial condition of GM. National purchases 300,000+ vehicles at a low return to GM therefore the automakers are holding all car companies to this increase, Ford and Chrysler as well. Fleet for National makes up 45% of our expense and with an increase of 27% over last year requires we get rate relief from our customers.

We discussed some recent articles that were published, Runzheimer, NBTA, American Express that stated industry average for car rental increase would be 8-12% for 2006. National is seeking a 5.5% increase from Iowa State for the 2006 contract term effective 10-15. Please review the following proposal as this also indicates a change to the Liability provision provided.

Once you have had a chance to review I would like to set up some time with you to review before processing. Again, thank you for the opportunity to service your travelers and I look forward to working with you. Annie

cc; Dorothy Schumer

Anne Feeney
National Car Rental
15009 Manchester Road PMB #304
Baltwin, Mo. 63011

phone: 636-256-8850
fax: 636-256-7611
feeneya@nationalcar.com

Customer Service Support:
Please call Susie Wilson at 888-426-3293 ext. 6879
or email wilsons3@nationalcar.com or Corpcustsupport@nationalcar.com

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9/13/2006